

Medical and Health Services Managers

SOC: 11-9111 • Career Profile Report

■ Key Facts

\$117,960

Median Salary

616,200

Employment

+23.0%

Growth Rate

■ Requirements & Salary Range

Education: Bachelor's degree

■ Automation Risk Assessment

Low Risk - 18.0% probability of being automated in the next 10-20 years.

This job is relatively safe from automation due to its creative, social, or complex problem-solving requirements.

■■ Work-Life Balance

8.6/10 - Excellent work-life balance

■ Personality Fit (RIASEC)

Higher scores indicate better personality fit for this career type.

Realistic	4.2/10	Investigative	6.8/10
Artistic	4.4/10	Social	7.8/10
Enterprising	8.6/10	Conventional	7.4/10

■ Top Skills Required

Analytical skills, Communication skills, Detail oriented, Leadership skills, Technical skills

✓ Strengths

- High Demand
- Flexible Work
- Continuous Learning

■ Challenges

- Burnout Risk
- Rapid Technological Change

■ What They Do

Medical and Health Services Managers plan, direct, and coordinate **healthcare operations, programs, and facilities**. They oversee staff, manage budgets, ensure regulatory compliance, and improve healthcare delivery. Their work is critical in hospitals, clinics, and public health organizations.

This career is well suited for individuals who enjoy leadership, organization, and improving healthcare systems.

What Do Medical and Health Services Managers Do?

These professionals manage healthcare operations, staff, and resources to ensure effective patient care.

Common responsibilities include:

- Planning and coordinating healthcare programs and services
- Supervising medical, administrative, and support staff
- Managing budgets, resources, and facility operations
- Ensuring compliance with healthcare regulations and standards
- Evaluating performance and implementing improvements
- Developing policies and procedures to enhance patient care
- Collaborating with medical professionals, administrators, and stakeholders

Key Areas of Healthcare Management

Managers may specialize in specific departments or functions:

- Hospital and Clinic Administration: Overseeing daily operations and staff
- Health Program Management: Implementing public health or wellness programs
- Compliance and Regulatory Oversight: Ensuring adherence to laws, policies, and accreditation standards
- Financial and Resource Management: Budgeting, procurement, and cost control
- Quality Improvement and Patient Safety: Monitoring outcomes and implementing best practices

Skills and Abilities Needed

Medical and health services managers combine leadership, analytical, and interpersonal skills.

Core Professional Skills

Personal Qualities That Matter

Education and Career Pathway

This role typically requires formal education and healthcare experience:

- Bachelor's Degree (minimum): Health administration, nursing, or related field
- Master's Degree (optional but common): Healthcare administration or public health
- Healthcare Experience: Clinical, administrative, or management roles
- Professional Certification (optional): Certified Medical Manager (CMM) or Fellow of the American College of Healthcare Executives (FACHE)
- Continuous Learning: Staying updated on healthcare laws, technology, and management practices

Where Do Medical and Health Services Managers Work?

They are employed in organizations that deliver healthcare services:

- Hospitals and Clinics
- Long-Term Care and Assisted Living Facilities
- Public Health Departments and Government Agencies
- Health Insurance and Managed Care Organizations

- Private Practices and Specialty Clinics

Work environments include offices, hospitals, clinics, and administrative settings.

Is This Career Difficult?

This career requires leadership, analytical ability, and knowledge of healthcare regulations. Managers must oversee staff, manage resources, and ensure high-quality patient care.

Who Should Consider This Career?

This career may be a strong fit if you:

- Enjoy managing people and healthcare operations
- Are organized, analytical, and detail-oriented
- Can make informed decisions under pressure
- Have strong communication and leadership skills
- Want a career improving healthcare delivery and patient outcomes

How to Prepare Early

- Take courses in healthcare, business, or management
- Gain experience through internships, volunteer work, or entry-level healthcare roles
- Develop leadership, organizational, and communication skills
- Learn about healthcare regulations, policies, and quality standards
- Explore advanced degrees or certifications in healthcare management

Medical and health services managers ensure efficient healthcare delivery, guiding operations, staff, and resources to provide high-quality patient care.

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Source: <https://www.bls.gov/ooh/management/medical-and-health-services-managers.htm>